

**ANNUAL ACCOUNTS FOR YEAR ENDED 31<sup>ST</sup> MARCH 2018**

**PIONEER INVESTMENT ADVISORY SERVICES  
LIMITED**

**JAYESH DADIA & ASSOCIATES LLP  
CHARTERED ACCOUNTANTS  
422, Arun Chambers,  
Tardeo  
MUMBAI 400 034**

## **Independent Auditor's Report**

**To the Members of  
Pioneer Investment Advisory Services Ltd.,**

### **Report on the Financial Statements**

We have audited the accompanying financial statements of **Pioneer Investment Advisory Services Ltd** ('the Company'), which comprise the balance sheet as at 31 March 2018, the statement of profit and loss and the cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### **Management's Responsibility for the Financial Statements**

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

## **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2018 and its Profit and its cash flows for the year ended on that date.

## Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure A, a statement on the matters specified in the paragraph 3 and 4 of the order.
2. As required by Section 143(3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) The balance sheet, the statement of profit and loss and the cash flow statement dealt with by this Report are in agreement with the books of account;
  - (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
  - (e) On the basis of the written representations received from the directors as on 31 March 2018 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
  - (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and
  - (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:

- i. The Company does not have any pending litigations which would impact its financial position;
- ii. The Company did not have any long term contracts including derivative contracts; as such the question of commenting on any material foreseeable losses thereon does not arise;
- iii. There has not been any occasion in case of the Company during the year under report to transfer any sums to the Investor Education and Protection Fund. The question of delay in transferring such sums does not arise.
- iv. The Company has provided requisite disclosures in the financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8th November, 2016 to 30th December, 2016. Based on audit procedures and relying on the management representation we report that the disclosures are in accordance with books of account maintained by the Company and as produced to us by the Management. (Refer Note 23 to Notes on Financial Statements)

**For Jayesh Dadia & Associates LLP**  
**Chartered Accountants**  
**Firm Reg. No.: 121142W/W-100122**

**Sd/-**

**Nishit Dave**  
**Partner**  
**M.No.: 120073**  
**Mumbai, Dated : 29.05.2018**

## **Annexure - A to the Auditors' Report**

The Annexure referred to in Independent Auditors' Report to the members of the Company on the financial statements for the year ended 31 March 2018, we report that:

- i. a) The Company does not have any Fixed Assets. Accordingly, the provisions of clause 3 (i)(a), (b) and (c) are not applicable to the Company;
- ii. The Company does not hold any physical inventories. Accordingly, the provisions of clause 3 (ii) of the Order are not applicable to Company;
- iii. The Company has not granted any loans, secured or unsecured to companies, firms, Limited Liability partnerships or other parties covered in the Register maintained under section 189 of the Act. Accordingly, the provisions of clause 3 (iii) (a) to (c) of the Order are not applicable to the Company and hence not commented upon;
- iv. In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of Section 185 & 186 of the Act, with respect to the loans and investments made;
- v. The Company has not accepted any deposits from the public;
- vi. The Central Government has not prescribed maintenance of Cost records under sub-section (1) of Section 148 of the Act, in respect of the activities carried on by the company;
- vii. a) According to information and explanations given to us and on the basis of our examination of the books of account, and records, the Company has been generally regular in depositing undisputed applicable statutory dues, including Provident Fund, Employees State Insurance, Income-Tax, Sales tax, Service Tax, Duty of Customs, Duty of Excise, Value added Tax, Cess and any other statutory dues with the appropriate authorities. According to the information and explanations given to us, no undisputed amounts payable in respect of the above were in arrears as at March 31, 2018 for a period of more than six months from the date on when they become payable;

- b) According to the information and explanation given to us, there are no dues of income tax, sales tax, service tax, duty of customs, duty of excise, value added tax outstanding on account of any dispute;
- viii. The Company does not have any loans or borrowings from any financial institutions, banks, government or debenture holders during the year. Accordingly, the provisions of clause 3 (viii) of the Order are not applicable to the Company
- ix. The Company has not raised any money by way of initial public offer or further public offer (including Debt instrument) and term loans during the year. Accordingly, the provisions of clause 3 (ix) of the Order are not applicable;
- x. Based upon the audit procedures performed and the information and explanations given by the management, we report that no fraud by the Company or on the company by its officers or employees has been noticed or reported during the year;
- xi. Based upon the audit procedures performed and the information and explanations given by the management, there has been no managerial remuneration paid or provided;
- xii. In our opinion, the Company is not a Nidhi Company. Accordingly, the provisions of clause 3 (xii) of the Order are not applicable;
- xiii. Based upon the audit procedures performed and the information and explanations given by the management, the transactions with Related Parties are in compliance with Sections 177 & 188 of the Act, where applicable, and details of such transactions have been disclosed in the financial statements as required by the applicable Accounting Standards;
- xiv. Based upon the audit procedures performed and the information and explanations given by the management, the company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review.

- xv. Based upon the audit procedures performed and the information and explanations given by the management, the company has not entered into any non-cash transactions with directors or persons connected with him. Accordingly, the provisions of clause 3 (xv) of the Order are not applicable;
  
- xvi. In our opinion, the company is not required to be registered under section 45 IA of the Reserve Bank of India Act, 1934 and accordingly, the provisions of clause 3 (xvi) of the Order are not applicable to the Company.

**For Jayesh Dadia & Associates LLP**  
**Chartered Accountants**  
**Firm Reg. No.: 121142W/W-100122**

**Sd/-**

**Nishit Dave**  
**Partner**  
**M.No.: 120073**  
**Mumbai, dated : 29.05.2018**



## **“Annexure B” to the Independent Auditor’s Report of even date on the Financial Statements of Pioneer Investment Advisory Services Limited**

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 (“the Act”)

We have audited the internal financial controls over financial reporting of *Pioneer Investment Advisory Services Limited* (“the Company”) as of March 31, 2018 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

### **Management’s Responsibility for Internal Financial Controls**

The Company’s management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company’s policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### **Auditors’ Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the “Guidance Note”) and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit

to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### **Meaning of Internal Financial Controls over Financial Reporting**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that:

(1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;

(2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and

(3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### **Inherent Limitations of Internal Financial Controls over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2016, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

**For Jayesh Dadia & Associates LLP**  
**Chartered Accountants**  
**Firm Reg. No.: 121142W/W-100122**

**Sd/-**

**Nishit Dave**  
**Partner**  
**M.No.: 120073**  
**Mumbai, dated 29.05.2018**

**Pioneer Investment Advisory Services Ltd.**

**Balance Sheet**

**As at 31st March, 2018**

Particulars	Note No.	31.03.2018	31.03.2017
<b><u>Equities &amp; Liabilities</u></b>			
<b><u>Shareholders' Funds</u></b>			
- Share Capital	1	5,00,000	5,00,000
- Reserves & Surplus	2	74,882	57,742
"A"		<b>5,74,882</b>	<b>5,57,742</b>
<b><u>Non-Current Liabilities</u></b>			
- Long Term Borrowings	3	4,16,634	4,36,641
"B"		<b>4,16,634</b>	4,36,641
<b><u>Current Liabilities</u></b>			
- Other Current Liabilities	4	20,824	25,701
- Short Term Provisions	5	11,631	15,935
"C"		<b>32,455</b>	41,636
<b>Total - "A" + "B + C"</b>		<b>10,23,970</b>	10,36,019
<b><u>Assets</u></b>			
<b><u>Current Assets</u></b>			
- Trade Receivables	6	-	75,000
- Cash & Cash Equivalents	7	9,86,142	9,21,165
- Other Current Assets	8	37,829	39,854
<b>Total -</b>		<b>10,23,971</b>	<b>10,36,019</b>

As per Our Report of Even Date

For Jayesh Dadia & Associates LLP

Firm Reg.No.: 121142W/W-100122

Chartered Accountants

For Pioneer Investment Advisory Services Ltd.

Sd/-

Nishit Dave

Partner

Mem. No.: 120073

Mumbai, dated: 29th May,2018

Sd/-

Hemang M Gandhi

Director

DIN: 00008770

Sd/-

Rakesh Bhatia

Director

DIN: 00008192

**Pioneer Investment Advisory Services Ltd.**  
**Statement of Profit & Loss**  
**for the year ended 31st March, 2018**

Particulars	Note No.	31.03.2018	31.03.2017
Other Income	9	68,445	70,647
<b>Total Revenue</b>		<b>68,445</b>	<b>70,647</b>
<b><u>Expenses</u></b>			
Finance Expenses	10	6,274	2,751
Other Expenses	11	27,032	21,301
<b>Total Expenses</b>		<b>33,306</b>	<b>24,052</b>
<b>Profit / (Loss) before Tax</b>		35,139	46,595
<b>Tax Expense</b>			
- Current Tax		18,000	23,000
- Earlier Years Tax		-	5,097
<b>Profit After Tax</b>		<b>17,139</b>	<b>18,498</b>
<b>Earning Per Equity Share</b>	12		
- Basic & Diluted		0.34	0.37

As per Our Report of Even Date

For Jayesh Dadia & Associates LLP

Firm Reg.No.: 121142W/W-100122

Chartered Accountants

For Pioneer Investment Advisory Services Ltd.

Sd/-

Hemang M Gandhi

Director

DIN: 00008770

Sd/-

Rakesh Bhatia

Director

DIN: 00008192

**Nishit Dave**

Partner

Mem. No.: 120073

Mumbai, dated: 29th May,2018

**PIONEER INVESTMENT ADVISORY SERVICES LIMITED**

**Cash Flow Statement for the year ended March 31,2018**

<b>Particulars</b>	<b>For the Year ended</b>	<b>For the Year ended</b>
	<b>March 31, 2018</b>	<b>March 31, 2017</b>
	<b>Amount (₹)</b>	<b>Amount (₹)</b>
<b>A Cash Flow from Operating Activities</b>		
Net Profit Before Tax and Extraordinary Items	35,139	46,595
Adjustments for :		
Interest on FD	(68,445)	(70,647)
<b>Operating Profit Before Working Capital Changes</b>	<b>(33,306)</b>	<b>(24,052)</b>
Adjustments for :		
Trade & Other Receivables	77,025	1,195
Trade Payables & Other Liabilities	(4,877)	14,251
<b>(Increase)/Decrease in Net Current Assets</b>	<b>72,148</b>	<b>15,446</b>
<b>Cash Generated from Operations</b>	<b>38,842</b>	<b>(8,606)</b>
Direct Taxes Paid	(22,304)	(30,085)
<b>Net Cash from Operating Activities</b>	<b>16,538</b>	<b>(38,691)</b>
<b>B Cash Flow from Investing Activities</b>		
Interest on FD	68,445	70,647
<b>Net Cash Used in Investing Activities</b>	<b>68,445</b>	<b>70,647</b>
<b>C Cash Flow from Financing Activities</b>		
Unsecured Loan taken	(20,007)	45,018
<b>Net Cash from Financing activities</b>	<b>(20,007)</b>	<b>45,018</b>
Net Increase in Cash & Cash Equivalents	<b>64,976</b>	<b>76,974</b>
Cash & Cash Equivalents at the beginning of the Year	<b>9,21,166</b>	<b>8,44,191</b>
<b>Cash &amp; Cash Equivalents at the close of the Year</b>	<b>9,86,142</b>	<b>9,21,166</b>

As per Our Report of Even Date  
For Jayesh Dadia & Associates LLP  
Firm Reg.No.: 121142W/W-100122  
Chartered Accountants

For Pioneer Investment Advisory Services Ltd

Sd/-  
**Nishit Dave**  
Partner  
Mem. No.: 120073  
Mumbai, dated: 29th May,2018

Sd/-  
Hemang M Gandhi  
Director  
DIN: 00008770

Sd/-  
Rakesh Bhatia  
Director  
DIN: 00008192

## **ACCOUNTING POLICIES AND NOTES ON ACCOUNTS FOR THE YEAR ENDED 31st MARCH, 2018**

### **1. Basis of Presentation :**

The financial statements have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with all material aspects of the applicable Accounting Standards notified under section 133 of companies Act 2013 (Act) read with Rule 7 of the Companies Accounts Rules, 2014 (as amended) and the relevant provisions of the Companies Act, 2013. The financial statements have been prepared on accrual basis under the historical cost convention.

The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the previous year by the Company.

### **2. Use of Estimates:**

The preparation of financial statements in conformity with the generally accepted accounting principles which requires the management to make estimates and assumptions that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. The management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Difference between the actual result and estimates are recognized in the period in which the results are known / materialized

### **3. Fixed Assets and Depreciation and amortization:**

Fixed assets are stated at cost of acquisition less accumulated depreciation and impairment loss, if any, thereon. Depreciation is charged using the straight line method based on the useful life of fixed assets as estimated by the management as specified below. Depreciation is charged from the month in which new assets are put to use. No depreciation is charged for the month in which assets are sold. In the case of transfer of used fixed assets from group Companies, depreciation is charged over the remaining useful life of the assets. Individual assets / group of similar assets costing up to ` 5,000 has been depreciated in full in the year of purchase. Lease hold land is depreciated on a straight line basis over the lease hold period.

### **4. Investments :**

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other Investments are classified as non – current investments.

Current investments are stated at lower of cost or market / fair value. Non – current investments are carried at cost. Provision for diminution in value of non – current investments is made, if in the opinion of the management, such diminution is other than temporary

## **5. Revenue Recognition :**

- (a) Merchant Banking/Syndication/Advisory Fees are recognized on accrual basis
- (b) Income from Securities/Investments is recognized on accrual basis.

## **6. Borrowing Cost :**

Borrowing Cost that are attributable to acquisition, construction or production of qualifying assets are capitalized as part of cost of such assets. Such expenses are shown under Capital Work in Progress to be allocated to the relevant items of assets on such assets. Such expenses are shown under Capital Work in Progress to be allocated to the relevant items of assets on such assets being put to use.

A qualifying asset is an asset that takes substantial period of time to get ready for the intended use.

Borrowing Cost other than those incurred for qualifying asset is expensed out in the year in which it is incurred.

## **7. Foreign Currency Transactions :**

Foreign Currency Transactions are accounted for at the rates prevailing on the dates of the transactions. Foreign Currency Assets & Liabilities are converted at contracted rates / year end rates as applicable, the exchange differences on settlement are adjusted to the Profit and Loss Account.

## **8. Miscellaneous Expenditure :**

Preliminary Expenses, Development Expenditure, Share Issue Expenses in connection with Public Issue of Equity Shares by the Company and Rights Issue Expenses are written off over a period of 5 years.

## **9. Taxation :**

The current charge for taxes is calculated in accordance with the relevant tax regulations applicable to the Company. Deferred tax assets and liabilities are recognized for future tax consequences attributable to the timing difference that result between the profit offered for Income Tax and the profit as per the financial statement. Deferred tax assets and liabilities are measured as per the tax rates / laws that have been enacted or subsequently enacted by the Balance Sheet date & are reviewed for appropriateness of their respective carrying values at each balance sheet date.



**Pioneer Investment Advisory Services Ltd.**  
**Notes to the Financial Statements for the year ended 31st March, 2018**

Particulars	31.03.2018	31.03.2017
<b>- Shareholders' Funds</b>		
<b>Note No.: 1</b>		
<b>Share Capital</b>		
<b>- Authorised Capital</b>		
50,000 Equity Shares of ` .10/- each (Previous Year: 50,000 Equity Shares of ` .10/- each)	5,00,000	5,00,000
	<b>5,00,000</b>	<b>5,00,000</b>
<b>- Issued, Subscribed &amp; Fully Paid Up Shares</b>		
50,000 Equity Shares of ` .10/- each (Previous Year: 50,000 Equity Shares of ` .10/- each)	5,00,000	5,00,000
	<b>5,00,000</b>	<b>5,00,000</b>
<b>Total Issue, Subscribed &amp; Fully Paid up Share Capital</b>	<b>5,00,000</b>	<b>5,00,000</b>
<b>A) Reconciliation of shares outstanding at the beginning and at the end of the reporting period:</b>		
<b>At the beginning of the reporting period:</b>		
50,000(Previous Year 50,000) Equity Shares of Rs.10/- each	5,00,000	5,00,000
<b>Issued during the period</b>		
Nil (Previous Year Nil ) Equity Shares of Rs.10/- each	-	-
<b>Outstanding at the end of the period:</b>		
50,000(Previous Year 50,000) Equity Shares of Rs.10/- each	<b>5,00,000</b>	5,00,000
<b>B) Details of Shareholders holding more than 5% share in the Company</b> <i>wholly owned Subsidiary of Pioneer Investcorp Ltd.</i>		
<b>C) Rights attached to equity shares</b>		
The company has only one class of issued equity shares having a par value of Rs 10/- per share. Each holder of equity share entitled to one vote per share. The company declares and pays dividend in Indian Rupees		
<b>Note No.: 2</b>		
<b>Reserves &amp; Surplus</b>		
Surplus in the Statement of Profit & Loss		
- Balance as per Last Financial Statement	57,742	39,244
Profit for the Year	17,139	18,498
<b>Net Surplus in the Statement of Profit &amp; Loss</b>	<b>74,882</b>	<b>57,742</b>
<b>Total Reserves &amp; Surplus</b>	<b>74,882</b>	<b>57,742</b>
<b>- Non-Current Liabilities</b>		
<b>Note No.: 3</b>		
<b>Long Term Borrowings</b>		
<b>Unsecured</b>		
- From Holding Company	4,16,634	45,018
- From Other Company	-	3,91,623
	<b>4,16,634</b>	<b>4,36,641</b>
<b>- Current Liabilities</b>		
<b>Note No.: 4</b>		
<b>- Other Current Liabilities</b>		
- Expenses Payable	11,800	22,950
- Interest Payable	9,024	2,751
	<b>20,824</b>	<b>25,701</b>
<b>Note No.: 5</b>		
<b>- Short Term Provisions</b>		
- Income Tax (NET)	11,631	15,935
	<b>11,631</b>	<b>15,935</b>

Particulars	31.03.2018
<p><b><u>- Current Assets</u></b>  <b>Note No.: 6</b>  <b><u>Trade Receivables</u></b>  (Unsecured considered good unless otherwise stated)  Outstanding for a period exceeding six months from the date they are due</p>	-
	-
<p><b>Note No.: 7</b>  <b><u>- Cash &amp; Cash Equivalants</u></b>  <b>- Balance with Banks</b>  - In Fixed Deposits* 9,72,315  - In Current Accounts 13,827</p>	9,86,142
* With Maturity of more than 12 month	
<p><b>Note No.: 8</b>  <b><u>- Other Current Assets</u></b></p>	
Accured Interest on Fixed Deposits	37,829
	<b>37,829</b>

**Pioneer Investment Advisory Services Ltd**  
**Notes to the Financial Statements for the year ended 31st March, 2018**

Particulars	31.03.2018	31.03.2017
<b>Note No.: 9</b>		
<b><u>- Other Income</u></b>		
-Interest on Fixed Deposits	68,445	70,647
	<b>68,445</b>	<b>70,647</b>
<b>Note No.: 10</b>		
<b><u>- Finance Expenses</u></b>		
Interest Payment	6,274	2,751
	<b>6,274</b>	<b>2,751</b>
<b>Note No.: 11</b>		
<b><u>- Other Expenses</u></b>		
Professional Fees	9,290	5,750
Bank Charges	1,826	-
Profession Tax - Company	2,500	2,500
ROC Fees	1,616	818
Printing & Stationery	-	733
<b>Payment to Auditors</b>		
- Statutory Audit Fees	11,800	11,500
	<b>27,032</b>	<b>21,301</b>
<b>Note No.: 12</b>		
<b><u>Earnings Per Share</u></b>		
Net Profit as per Statement of Profit & Loss (A)	17,139	18,498
Weighted average number of Equity Share used in computing basic/diluted earning per share (B)	50,000	50,000
Earning Per Share (Rs.) Basic/Diluted- (A/B)	0.34	0.37

**Note No:**

13. In the opinion of the Board of Directors and to the best of their knowledge adequate provisions has been made in the accounts for all known liabilities and the current assets, loans and advances have a value on realisation in the ordinary course of business.
14. There are no dues outstanding to micro and small enterprises under the Micro, Small and Medium Enterprises Development Act.
15. During the year under review, the company neither earned any income nor incurred any expenditure in foreign currency.
16. The Company neither has any employee during the current year nor had, in the past, therefore there is no liability of employees benefit. Hence the AS-15 "Retirement Benefits (revised) 2005" is not applicable to the Company.
17. The Company operates only in one segments. As such, there are no separate reportable segments, as per Accounting Standard on "Segment Reporting" (AS 17) issued by the Institute of Chartered Accountants of India.

**18. Related Party Disclosures**

As required by accounting standard – AS 18 issued by The Institute of Chartered Accountants of India, particulars regarding Related Party Disclosures are as follows:

**Category I- Key Management Personnel**

- Mr. Gaurang Gandhi
- Mr. Hemang Gandhi
- Mr. Rakesh Bhatia

**Category II- Holding Company**

- Pioneer Investcorp Ltd.

**Category III-Other related Companies**

- Pioneer Commodities Intermediaries Pvt. Ltd.
- Pioneer Money Management Ltd.
- Pioneer Wealth Management Services Ltd
- Pioneer Fundinvest Pvt Ltd.
- Infinity.com Financial Securities Ltd.

**Category IV-Entities Under Common Control**

- Futuristic Impex Pvt. Ltd.
- Pioneer Insurance & Reinsurance Brokers Pvt. Ltd.
- Siddhi Portfolio Services Pvt. Ltd.
- Sharp Point Motors & Automobiles Pvt. Ltd.
- Symbyosys Integrated Solutions Pvt. Ltd.

- Associated Capital Market Management Pvt. Ltd.
- L.Gordhandas & Co. Clearing Agent Pvt. Ltd.
- Benefit Reality Pvt. Ltd.
- Festive Multitrade Pvt. Ltd.

**Category V-Associate Concern**

- Associated Instruments & Services

Details of related party transaction carried out during the year ended 31<sup>st</sup> March, 2018

<b>Nature of Transactions ((Received) / Paid)</b>	<b>Category I</b>	<b>Category II</b>	<b>Category III</b>	<b>Category IV</b>
1) Unsecured Loans Received	<b>Nil</b> <i>Nil</i>	<b>3,91,616</b> <i>45,018</i>	<b>Nil</b> <i>Nil</i>	<b>Nil</b> <i>Nil</i>
2) Unsecured Loans Paid	<b>Nil</b> <i>Nil</i>	<b>20,000</b> <i>Nil</i>	<b>Nil</b> <i>Nil</i>	<b>Nil</b> <i>Nil</i>
3) Interest Paid	<b>Nil</b> <i>Nil</i>	<b>6274</b> <i>2751</i>	<b>Nil</b> <i>Nil</i>	<b>Nil</b> <i>Nil</i>
4) Trade Receivable	<b>Nil</b> <i>Nil</i>	<b>Nil</b> <i>Nil</i>	<b>NIL</b> <i>NIL</i>	<b>Nil</b> <i>Nil</i>
5) Closing balances((Cr)/Dr)	<b>Nil</b> <i>Nil</i>	<b>4,22,908</b> <i>47,769</i>	<b>Nil</b> <i>Nil</i>	<b>Nil</b> <i>Nil</i>

19. In absence of any timing difference of particulars, provision for deferred tax not made in the accounts as per the AS 22 issued by The Institute of Chartered Accountants of India
20. Balances of Sundry Debtors, Creditors and Loans and Advances are subject to confirmation.
21. Provision for Income tax has been made in the accounts in accordance with Income Tax Act.1961
22. The figures of the previous year are regrouped or reclassified, wherever necessary, to make them comparable with the figures of current year.

**For and behalf of the Board of Directors'**

**Sd/-**  
Hemang M Gandhi  
**Director**  
**DIN : 00008770**

**Sd/-**  
Rakesh Bhatia  
**Director**  
**DIN: 00008192**

**Place:Mumbai**

**Date:29<sup>TH</sup> MAY, 2018**